# EXHIBIT 2

## In The Matter Of:

Nicholas Bergeron and Nick Quattrociocchi et al v. Rochester Institute of Technology

Remote Video deposition via Zoom

Milagros Concepcion 30(b)(6) March 23, 2022



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Nicholas Bergeron and Nick Quattrociocch Remabte Video deposition via Zoom

Milagros Concepcion 30(b)(6) **Rochester Institute of Technology** March 23, 2022 M. CONCEPCION - EX. BY MR. DOOLITTLE M. CONCEPCION - EX. BY MR. DOOLITTLE Page 77 Page 79 1 is it not, Ms. Concepcion? Q Is a factual answer going to assume a A I can answer questions about things that hypothetical, or is it going to lower the parameters of occurred. I can't speculate if something might have the hypothetical question? happened, could have happened, because you do 4 A I don't know. understand that that can run a gamut, right, so MR. BURNS: Objection. 5 everything that happened is, you know, finite. BY MR. DOOLITTLE: Everything that could have happened is endless. The 7 Q Do you think it's reasonable for students to possibilities of what could have or could not have expect to receive what they pay for? 8 happened are really very, very varied. So it is kind A It's reasonable for students to receive what 9 of hard to really answer with precision a question of they pay for. 10 something that did not occur or that might have 11 Q Thank you. Do you think the students paid 11 occurred, because the possibility of what might occur for in-person classes? 12 is really a very long list. A The students paid for instruction. 13 BY MR. DOOLITTLE: Q Yes, ma'am. Do you think the students paid 14 for in-person instruction? 15 Q Do you understand what a hypothetical 15 A The students paid for instruction. The question is? 16 16 modality of the instruction can vary, as we have -- as 17 A I do. 17 How would you define a hypothetical question, 18 18 Ms. Concepcion? Q Yes, ma'am. Prior to the spring of 2020, do 19 19 A A hypothetical question is if something you think the students expected that their classes 20 20 happened, what might or might not have been the outcome would be online? 21 21 of that happening. The students expected to receive instruction. 22 22 O Do you not understand a hypothetical question 23 Classes are sometimes in person and sometimes online. on the premises itself upon things that did not happen? Q Are you purporting to say what the 16,000 24 24 A I don't understand your question. Do you students understood they would receive, or you are 25 M. CONCEPCION - EX. BY MR. DOOLITTLE Page 78 M. CONCEPCION - EX. BY MR. DOOLITTLE Page 80 saying that that's what you understood? I'm just believe I don't understand what a hypothetical question trying to understand what you're saying. 2 A I can't testify for what 16,000 students Q I'm just trying to understand what a 3 3 hypothetical question is in your mind, ma'am. I'm not think. I'm just stating the facts that some classes trying to make you feel bad or anything at all, I'm are in person and some classes are online. And how do you find out which classes are in just trying to make sure --A Oh, you're not making me feel bad. You're person and which classes are online? not making me feel bad at all. I do know what a A I'm not familiar with the places exactly hypothesis is. I do know what a hypothetical question where they find out where those are. When I went to school, I -- when I enrolled in a class, the very is. Just because I'm not answering your hypothetical 10 10 old-fashioned way, I did take some classes that were question, it doesn't mean that I don't understand what a hypothetical question is. online, particularly in my master's degree program. 12 12 Q But you agree with me you're not answering my Q Is there a price difference for taking online 13 13 hypothetical question? and in-person classes prior to the spring of 2020? 14 MR. BURNS: Objection. A There is -- the classes that are offered 15 15 THE WITNESS: I can't opine on something through -- that are solely for online programs, there 16 that didn't occur or answer a question of something is a pricing differential. There are courses that are 17 17 that didn't occur. offered online and in person, and there's no price 18 18 differential for those. 19 BY MR. DOOLITTLE: 19

Q So if I ask you a hypothetical question about 20 something that did not occur, you won't answer it? 21

MR. BURNS: Objection.

THE WITNESS: I will give you the best 23

factual answer.

BY MR. DOOLITTLE:

- 20 So there are classes that are offered online and in person, and there's no price difference between 21 22 the two?
- 23 Α Correct.
- Q Which courses? 24
- I can only speak to -- I took a course when I 25

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**Rochester Institute of Technology** March 23, 2022 M. CONCEPCION - EX. BY MR. DOOLITTLE M. CONCEPCION - EX. BY MR. DOOLITTLE Page 81 Page 83 was in graduate school, and that course happened to be Q Yes, ma'am, that's what I'm asking, the online for that particular -- the term that I took the 2 sticker price, I guess. A Okay. So the sticker -class, it was offered online, and that class was 3 3 offered in person during other terms. 4 Q Sticker price for online education is cheaper That was in the late '80s and early '90s? than it is for in-person; is that fair? 5 5 No, I went for my graduate degree later than A The sticker price for a strictly online 6 Α 6 degree is less than the sticker price for if you 7 that. What year are we talking? have -- you know, enroll in a traditional degree, but 8 Q 2000s. that doesn't translate in what the student will 9 Α Okay. Q eventually pay. 10 A Yeah. MR. DOOLITTLE: Madam Court Reporter, can 11 11 you pull up Exhibits RIT online 2019-2020 first? 12 Q Are you aware whether or not there's a price 12 difference between online and in-person classes as of THE VIDEOGRAPHER: Mr. Doolittle, if it's 13 13 the fall of 2019? okay, I will go ahead and pull it up. Can you repeat 14 15 A If you are registered as an online student, which one you need? 15 there is a pricing differential versus if you are MR. DOOLITTLE: Absolutely. It says -- I 16 16 registered as not an online student. believe it's titled RIT online 2019 dash 2020. 17 17 Q And is it cheaper to attend as an online THE VIDEOGRAPHER: Student financial 18 18 student versus in person? services? After that? Let me see. Make sure I have 19 A It's not necessarily cheaper. So because the right one here. 20 20 students who are not part of the online program receive MR. DOOLITTLE: Yes, at the top of it, RIT 21 21 significant financial aid from the university. So it online at the top, student financial services, then 22 22 varies per student, and it might be the case that a 23 it's a big blackish square that says -student enrolled on our traditional offering would be THE VIDEOGRAPHER: Okay. 24 paying a lower price than a student that is enrolling 25 MR. DOOLITTLE: That's it. M. CONCEPCION - EX. BY MR. DOOLITTLE Page 82 M. CONCEPCION - EX. BY MR. DOOLITTLE Page 84 strictly in an online degree program. THE VIDEOGRAPHER: Can everyone see this? 1 Q Say that for me again. MR. DOOLITTLE: Can you see that, 2 2 A A student who is enrolled in the RIT Ms. Concepcion? 3 3 traditional offering versus a student that is enrolled THE WITNESS: Yes. 4 in the RIT online degree program, one of the handful of MR. DOOLITTLE: Okay. And is that the RIT 5 online degree programs, may actually pay less because online -- can we scroll up or shrink it maybe so we of the financial aid package that they receive. can see the whole thing? 7 7 Q Right. They pay less, you're talking about THE VIDEOGRAPHER: Yes, sir. Stand by. 8 8 9 the net out of their pocket, correct? 9 BY MR. DOOLITTLE: So therefore, you know, you can't really Q Are you familiar with this document, 10 10 ascertain that one is cheaper than the other, because Ms. Concepcion? 11 every student's situation is different and it could be A I've seen this website before. 12 that someone is actually paying less because of the Q Okay. And --13 financial aid that they received. I'm sorry, can you make it just a tad bigger? 14 14 Q The charge to the student doesn't depend on THE VIDEOGRAPHER: Yes, ma'am, stand by. 15 15 the financial aid received; is that correct? THE WITNESS: Thank you. 16 16 A Are you referring --Okay. 17 17 MR. BURNS: Objection. BY MR. DOOLITTLE: 18 18 THE WITNESS: Are you referring to the Q And whenever we're looking at these 19 19 sticker price? documents, I apologize, do feel free to tell them 20 20 BY MR. DOOLITTLE: whatever size you need to do or scroll up or scroll 21 22 Q You know, I don't know what a sticker price down to make sure you can see, whatever you need to 22

is, ma'am. What do you mean by sticker price?

any financial aid being applied or scholarships.

A The price to attend the university prior to

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23

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see.

So my question for you on this document is,

this is the tuition charge, so I guess the sticker

M. CONCEPCION - EX. BY MR. DOOLITTLE

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- response to RIT's transition to distance learning.
- MR. DOOLITTLE: Okay. Is she here to 2 testify about number 18? 3
- 4 MR. BURNS: Pursuant to our objections, she is here to testify concerning the deposition topic 18
- only as it relates to the spring 2020 semester.
- MR. DOOLITTLE: Is she here to talk about 7 number 20? 8
- MR. BURNS: Pursuant to our objections as 9 modified by our March 8, 2020, letter following the 10
- meet-and-confers that we had with your colleagues 11
- regarding the 30(b)(6) objections, she is here to 12
- testify concerning RIT's receipt and use of CARES Act
- funding as it relates to spring 2020 semester and the
- students impacted by RIT's transition to distance 15
- learning during the spring 2020 semester. 16
- BY MR. DOOLITTLE: 17
- Q Ms. Concepcion, how does RIT collect fee 18
- payments from students? 19
- A How does RIT collect tuition and fees? Is 20
- that what you said? I'm sorry, I didn't catch the end 21 of your question. 22
- I was just talking about fees to begin with. 23
- Α 24
- How does RIT collect fee payments from 25

- So I'm just trying to figure out the mechanics involved
- here. I mean, do they get billed via e-mail or do they
- see a bill when they fill out the online registration
- portal? Do they see a bill per credit hour, or how
- does it work?

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- A They receive a bill via their e-mail account. 6
  - Q Okay. And the one -- so they have one
- invoice for each semester, or is there one invoice for 8
- a year? How does it work?
  - A They receive multiple bills per term. And
- that contains information about tuition and fees and 11
- 12 also aid and payments.
  - O Okay.
- Basically anything that effects their student 14 Α
- account. 15
- Understood. And y'all go by terms there; is 16 Q
- that right? 17
  - Α Yes. There is a fall term, a spring term,
- and a summer term. 19
  - Thank you. I'll try to remember that.
- Sure. 21 Α
- If I use term, then I apologize. 22
  - How are the fees determined for each term?
- Is it by the university or is it by department or --
- just trying to understand in general.

### M. CONCEPCION - EX. BY MR. DOOLITTLE

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- A So the fees are -- the university assessed fees are determined by the university. So not by
- individual departments necessarily.
- O Does that come from the president's office? 4
- Or who sets the fees? 5
- 6 So typically the budget office designs a
- budget for the following year. And it goes through the 7
- senior leadership as to what the budget is going to be
- 9 and what the budget assumptions. And then decisions
- are made as to if the fees are going to remain the same 10
- or if there is going to be an increase to those fees. Q Does RIT have any policies or procedures to 12
- determine how much fees to a charge to a student? 13
- I'm not aware of any. 14
- Are all the students charged the same fees 15 regardless of major or does it vary? 16
- A I am not sure. There are some fees that are 17
- standard for all students. There might be other fees 18
- that I'm not aware of. 19
- 20 Q Are online students and traditional on-campus students charged the same fees? 21
  - MR. BURNS: Objection.
- 23 THE WITNESS: The traditional students are
- charged some fees that the online students would not
- be charged.

students?

- A So fees, university assessed fees are
- collected via the student account. So they're added to
- the student account and collected through the student
- financial services office. 5
- And you're in charge of the student financial services office or does it not fall under you? I can't
- remember. 8
- 9 A I oversee the student financial services
- office in my controller role, yes. 10
- O Okay. So the fees that are received, are 11 they all received via online or does anybody ever send 12
- checks, or how does it work? 13
- A There is a variety of ways. So students 14
- bring cash to our office. They can also mail checks.
- We also provide credit card, ability for customers to 16 pay via credit card or ACH. 17
- Q Which one do most people do? Is there a 18 preference you think that you see? 19
- A I don't know off the top of my head. I think 20 probably credit card and ACH. Not as many cash or 21
- check lately, you know. 22
- Q Right. That was just a side question. I was 23 only curious. Thank you. 24
- Do they receive an actual bill via e-mail? 25

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M. CONCEPCION - EX. BY MR. DOOLITTLE M. CONCEPCION - EX. BY MR. DOOLITTLE Page 101 Page 103 BY MR. DOOLITTLE: that may be applicable. Is there anything else that Q Do you know which ones? you -- I don't know what not really --2 The student health fee, one of them, and the A So the student health fee is intended to 3 3 student activity fee would be another. defray cost related to the Center for Campus Life and 4 Any other ones? other student activities. 5 Not that I'm aware of. Q My question was about the student activity 6 A 6 Q Why are they not -- so let's just stick with 7 fee, ma'am. the student health fees. So an online student is 8 Α That's what I was referring to as well. 8 charged less than a traditional on-campus student for Q You said health fee. Or maybe you misspoke. 9 the student health fee; is that right? You said health fee in that answer. 10 MR. BURNS: Objection. Yeah, the student activity fee. 11 11 THE WITNESS: The traditional students are 12 12 And so are you aware of any reason that assessed as student health fee. online students are not charged a student activity fee? 13 13 BY MR. DOOLITTLE: A I'm not aware of the reason why. I just know 15 Q And the online students are not? they're not. 15 A I don't believe they are charged a student Q Are there any fees that are charged to online 16 16 students that are not charged to traditional in-person 17 health fee. 17 Q And why is there a difference between the students? 18 18 online students and the traditional in-person student? MR. BURNS: Objection. 19 MR. BURNS: Objection. THE WITNESS: I don't know. 20 20 THE WITNESS: The student health fee covers 21 BY MR. DOOLITTLE: the cost to operate the student health center on Q Are online students paid any additional fees 22 22 whatsoever? campus. 23 BY MR. DOOLITTLE: A I don't know. 24 24 Q Okay. I understand that. But why are the Do you know what fees the online students 25 25 M. CONCEPCION - EX. BY MR. DOOLITTLE Page 102 M. CONCEPCION - EX. BY MR. DOOLITTLE Page 104 online students not charged a student health fee? pay? 1 A I'm not sure. I don't know. 2 2 Α Q Do online students have access to the health Is your office in charge of online fees, or 3 center? is somebody else in charge of students that are online 4 A They do not utilize the health center. They and collecting their fees? 5 We bill all students. are not residentially there. 6 6 Q Are they -- do they have access to it? Are Okay. So y'all would be in charge of 7 they allowed? collecting for online students as well? 8 8 9 A I don't know. 9 Yes, all students. And the students are -- online students are O So you're not aware of any fees charged to 10 10 not charged a student activity fee; is that right? online students at all? 11 A I don't believe they are. I don't know if they are charged specific 12 12 And why is that? fees. Q 13 13 I'm not sure. I know they're not. Q Do you know what fees are charged other than 14 14 But you don't know why they're not charged the two we've talked about to on-campus students? 15 15 the online student health -- the online students are Those are the university-assessed fees. 16 not charged the student activity fee? And that's the only two you're aware of, 17 17 Q The specific reason, no. I just know they're correct? A 18 18 Α 19 not. 19 20 Q Rather than any specific reason, are you 20 How do the students know which fees they're aware of any general reasons? required to pay? 21 21 They're in their student bill. 22 A Not really. 22 Okay. Then I'm sorry, not really to me 23 That's the one we talked about earlier they 23 get via e-mail? indicates -- if you say not really, I think that you 24

may still have something that you're thinking about

25

A Yes. Their student account. They're posted

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- 40 miles of plexiglass to install in the classrooms.
- Purchase in excess 600 air ionizers to be installed to
- purify air. Purchased hundreds of thousands of cloth,
- surgical and N95 masks. Purchased hundreds of
- thousands of signs to remind our community members to
- keep a safe distance and also to wash their hands.
- Those were the types of expenses that we incurred
- beginning in the spring of 2020. 8
- O Those expenses were all incurred in the spring of 2020 after you sent people home? 10
- A We began to prepare to manage the pandemic. 11
- And, yes, we began to really try to understand the 12
- virus and what we needed to do to have the campus be a
- safe place. So we pretty much began doing research.
- 15 Some of our faculty members did research. There were
- committees that did research and began to advise the
- university on items to acquire that would be necessary 17
- for us to really operate the university, you know, when
- the time came to do so. 19
- Q When did you-all go back to in-person 20 learning? 21
- In the fall. 22
- 23 And these expenditures you're talking about
- were made in the spring of 2020? 24
- Well, it was very challenging, supply chain 25

- 1 I'm not sure if the fees are more. I'm not
- 2 sure.
- Q But you do know tuition is more? 3
- 4 Α Yes.
  - Have they always charged the same amount of Q
- tuition every year, or has it always increased every
- 7

5

- I don't know if there's been a year in the 8 Α
- past where it hasn't increased. I don't know off the
- top of my head.
- 11 Q Did it increase more after the spring of
- 2020, the tuition that is, because of COVID-related 12
  - expenditures?
- A I'm not sure that there was a single reason.
- 15 I do know it's more. I don't know if you can attribute
- it to a single reason.
- Q Was there ever discussion about what services 17 18 RIT could not provide students as a result of going online? 19
- MR. BURNS: Objection. 20
- THE WITNESS: Because of the inability to 21
- congregate and the way the virus was going, you know,
- evolving, the situation with the virus at the time,
- the campus asked students to not return to their
- housing and to either physically move out or conduct,

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- 1 environment. So wanting to purchase 200,000
- thermometers, that doesn't mean that the next day we
- had 200,000 thermometers. So we had to do quite a bit
- of due diligence to really secure those thermometers.
- To purchase COVID tests through our supplier, it was
- quite a Herculean effort because everyone was trying to
- procure COVID tests. So we were jumping on as many opportunities as possible to purchase supplies that
- 9 were in very high demand.
- So we were doing significant due diligence, 10
- you know, that began in March and continued and, to be honest, even today, there are some things that are hard
- to get. And we continued to work really hard to obtain 13
- the items that we believe were necessary for us to have 14
- a safe environment once we were permitted by the -- you
- know, to congregate once again. 16 Q Does RIT charge more for tuition now than it 17
- did spring of 2020? 18 The tuition charge for this fall is the 19
- greater than what the tuition was for 2020, is that
- your question? 21 Yes, ma'am. 22 Q
- 23 Α Yes.
- Q So they also charge more fees today than they 24
- did in spring of 2020?

- you know, a virtual move out. It was the
- recommendations for us to control the spread and, you
- know, the same for, you know, the house -- the
- dining. We still had some dining venues open, but it
- was limited given what was going on. 5
- BY MR. DOOLITTLE:
- Q So is that the only things that were
- discussed? 8

7

- 9 Discussed? Can you clarify your question?
- 10 I don't know what your answer was, ma'am. I
- asked you, did RIT discuss what services it could not
- provide students as a result of going online. But then
- you gave me an example about dining halls were still
- open, and I wasn't asking that. I was asking, was
- there any discussions about what services could and
- could not be provided as a result of going online? 16
  - MR. BURNS: Objection.
- THE WITNESS: RIT made the decision to have 18
- the students not return to their housing, recommended
- that, unless they didn't have a safe place to be. So
- that was a decision to discontinue providing that as
- a service. And it was similar for, you know, dining,
- those venues were limited.
- BY MR. DOOLITTLE: 24
- O Is that all of the discussions? 25

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1 continuing to provide that service and continuing to make sure the students made academic progress, and those student who were due to graduate could graduate at the end of the semester. Q Was there any discussion regarding the 5

difference between online and remote education for these students at the time? A I'm not aware. I wasn't a participant on 8 9 discussions of that nature.

You don't know? 10

I'm not aware of any. 11

Q Is there a difference between being not aware 12 and not knowing? 13

14

A Well, if I wasn't there, I can't be aware of it because I wasn't a part of the conversation.

Yes, ma'am. I'm just trying to ask -- I 16 asked you if you were aware of any. I'm just trying to 17 make sure I'm understanding semantically. Is there a

difference between aware -- I'm not understanding what your answer is, basically. You are or are not aware? 20

Can you repeat your question? 21

You're not aware of the discussions that took 22 place regarding what to do with regards to tuition

refunds for students transitioning to remote education in the spring of 2020?

- O Do you know what the answer is? Despite the fact that you weren't part of the discussion, do you
  - actually know the answer to the question?
  - A The answer to the question is that I wasn't

there. I can't know the answer to a conversation I

6 wasn't a part of.

7 Q Okay. So you don't know any answer to the

question; is that right? 8

9 A I wasn't part of that discussion and I wasn't part of any conversations.

10 O Was a potential for refund ever discussed 11

over e-mail? 12

A I don't -- I've never seen any e-mails where 13 that was discussed.

O Have you ever sent any e-mail regarding 15 refunds of either tuition or fees as a result of going remote in the spring of 2020?

I'm not -- I don't recall. 18

Q Has your office received any requests from 19 students whatsoever regarding refund of spring of 2020 20 tuition or fees? 21

A Other than the two plaintiffs' requests, 22

23 which I've reviewed, I haven't reviewed any

specifically other than those two.

Q I understand you have not reviewed them. Are

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        3:11 p.m., and the deponent waived signature.)
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    STATE OF SOUTH CAROLINA
                                   )CERTIFICATE
 2
    COUNTY OF CHARLESTON
 3
 4
         I, Holly Hiott O'Quinn, Independent Court Reporter
    and Notary Public for the State of South Carolina,
 6
    certify that I did have Milagros Concepcion, the
    30(b)(6) Witness, to appear before me at 10:38 a.m. on
 8
   March 23, 2022, via Zoom video conferencing; that the
    witness was duly sworn and cautioned to tell the truth,
10
    the whole truth and nothing but the truth; that the
11 foregoing pages constitute a true and accurate
12
    transcript of testimony given at the time and place.
13
         I do further certify that I am not of counsel or
14
   kin to any of the parties to this cause of action, nor
15
    am I interested in any manner of its outcome.
              IN THE WITNESS WHEREOF I have hereunto set my
16
17
    hand and seal this the 10th day of April, 2022.
18
19
                   Wing Hames H.
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                 Notary Public for South Carolina
My Commission Expires March 21, 2026
21
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